# **RELEASE NOTES**

# for DRIVE



Version 3.0 Build 24



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# INTRODUCTION

This document outlines the enhancements introduced in **DRIVE Version 3.0.** The main changes have been the addition of four new modules, Budgeting, Credit Control, Alert Manager and GDPR as well as greatly improved Outlook Integration.

Please take time to read the notes and apply the update.

If you have any queries, please contact support at <a href="mailto:support@relate-software.com">support@relate-software.com</a> or call +353 1 4597800 ROI or +44 871 284 3446 (UK).

The following program changes have been requested from both user feedback and internal quality control reviews. If you have any further changes you would like to see in DRIVE CRM & Practice Management, please send an email to <a href="mailto:enhancements@relate-software.com">enhancements@relate-software.com</a>

# **IMPORTANT**

Backup your database before running the update.

Relate Software recommend that you take regular backups of your database to minimise any loss of data.



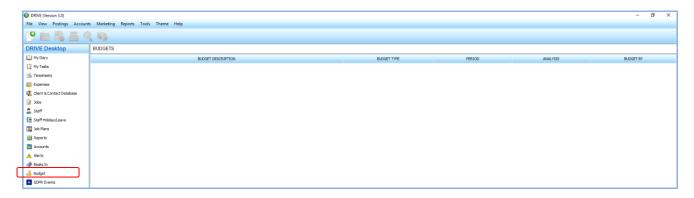
# **BUDGETS**

# INTRODUCTION

We have introduced the facility to enter in Yearly and Periodic Budgets for Fees, WIP and Cash. These Budgets can be entered in Summary or Detailed format and can be broken down at a Partner, Manager and Staff Level and further Analysed by Client or Job (there are also options for analysing budgets at a Department and Office Level).

# **CREATING A BUDGET**

To access the budgeting module select 'Budget' from the DRIVE Desktop menu.



**Figure 1 Budgets** 

After accessing the new Budget Option from the Desktop panel, click the 'New' icon:

- Budget Type: Budgets may be entered for WIP (Chargeable & Non-Chargeable), Fees or Cash.
- **Yearly or Period Budget:** This will determine how many figure columns will be input based on the Period Definition in settings (normally monthly). Non-Chargeable could be Yearly whereas Cash or Fees could be Monthly.
- **Budget Analysis:** This will determine how the budget is input for each Client/Job level. For Non-Chargeable budgets you will only have options by Staff or by Staff & WIP Analysis. Otherwise your options will be by Office, Department, Partner, Manager and Lead Staff.
- **Budget by:** This will determine how the budget is input i.e. will you be inputting by Client or by Job or a Summary. If you select Summary, If your budget analysis selection was 'Partner' then you will be able to
- **Description:** The name of the budget will be automatically generated from the selections made. This can be edited.

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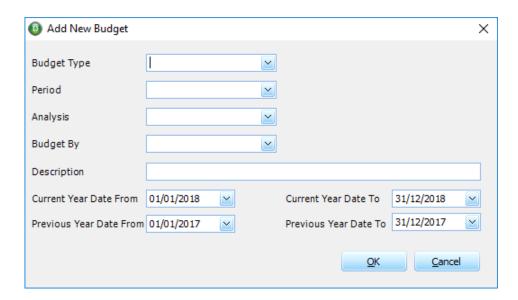


Figure 2 – Add New Budget

# INPUTTING BUDGET DETAILS

To input the budget details select the appropriate budget by double clicking or right clicking and selecting 'Open'. The input screen will differ based on the Budget Type setup, for example in the image below the input is monthly fee budgets by Client, by Partner. Firstly, select the Partner; the list of clients associated with the partner will be displayed. Secondly, enter in the Total Fees budget for the Partner for the Year. You can then start to enter in the budgets.

There are two icons on the menu, Fill Right and Fill Down to assist with input. Fill Right can be used where you want the same figure for each month for each Client e.g. monthly management accounts. Fill Down is useful where the same figure will be billed in a particular month for every Client e.g. Personal Tax returns.

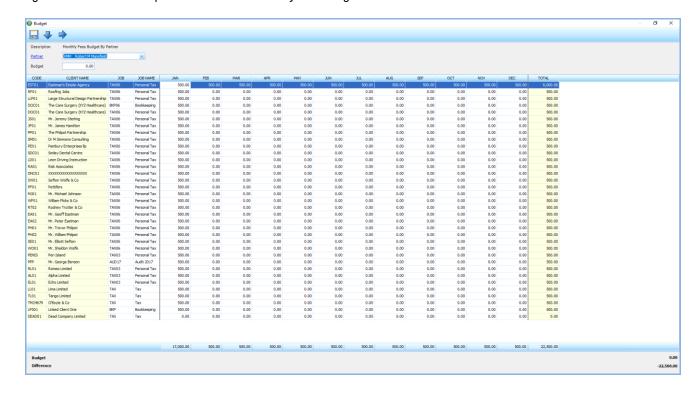


Figure 3 - Budget Input



# **BUDGET REPORTING**

The budget report allows the user to export all of the relevant details to Excel. To run the report press the 'Print' button on the toolbar, select the appropriate criteria for running the report and click OK.

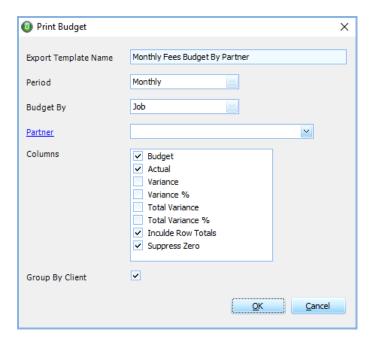


Figure 4 – Budget Report

The Excel sheet will then be generated with the relevant details.

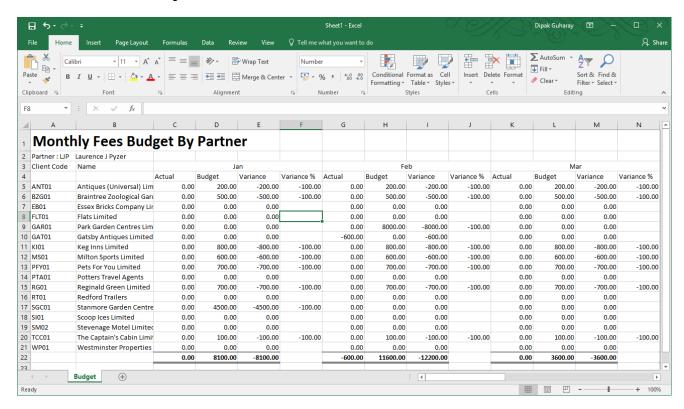


Figure 5 - Excel Export



# **CREDIT CONTROL**

# **INTRODUCTION**

We have introduced a new Credit Control module which allows the user to easily access credit control information and send out credit control specific messages via E-Mail, Letter etc. The browse screen will show the aged debtors, which can be easily sorted, searched and filtered.

# MAIN CREDIT CONTROL SCREEN

To access the Credit Control module select 'Credit Control' from the Fees Ledger menu. You will be asked if you wish to 'Calculate Client Ageing', say yes to allow the system to calculate the fees ledger ageing and show up to date figures.



Figure 6 - Credit Control Browse

#### **MAIN FEATURES**

- Ledger Card: If selected the Clients Fees Ledger Card will be displayed.
- E-Mail Statements: If selected you will have the option to send a statement to the highlighted client.



Figure 7 – Credit Control Statement

- Communications: If selected, 'Credit Control' type communication for this client will be displayed.
- Mail Merge: If selected this will display the standard Mail Merge document selection screen.

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- SMS: If selected this will display the standard SMS Merge template selection screen.
- **Add Note**: If selected this will open a standard new memo pre-populated with the Client and Communication Type = Credit Control. The Subject of the note will appear as the 'Last Note' on the credit control browse screen.
- Add E-Mail: If selected this will open the standard new E-Mail form pre-populated with the Client and the Communication Type = Credit Control.
- **Add Phone**: If selected this will open the standard Phone-Out form pre-populated with the Client and the Communication Type = Credit Control.
- Edit Client Details: If selected this will open the standard Edit Client Details form.
- Calculate Client Ageing: If selected this will open the screen below, giving options to enter the dates that the 'Ageing' is up to.

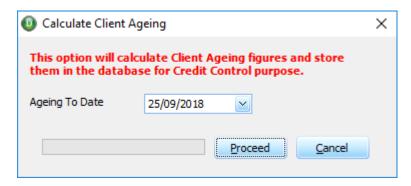


Figure 8 - Calculate Client Ageing Screen

Excel Export: If selected this will export the credit control browse screen details into an excel spreadsheet.

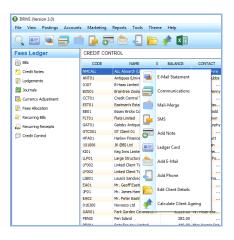


Figure 9 – Credit Control Options



# **ALERT MANAGER**

# **INTRODUCTION**

The new Alert Manager will allow you to setup the system so that it will automatically deliver warnings and information messages to Staff by E-mail or SMS reminding them about missed deadlines etc. You will have options for the criteria and frequency for delivering messages. For example, warnings for incomplete time sheets can be delivered daily coming up to the end of the week to each manager or partner, this data may be aggregated for all relevant staff rather than individual emails for each staff member who has not filled in their time. The key criteria for each alert is:

- · Who gets the Alert?
- · When do they get it?
- How Frequently do they get it?
- How is it Delivered?

The initial available alerts are:

- Timesheet Alerts
- Diary Reminders
- Deadlines Due

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- Fees Budgets/Limits Reached
- WIP Budgets/Limits Reached

Example - Managing incomplete Time Sheets:

	Question	Answer
1.	Who gets the alert?	The Staff Member should get an individual alert. The Manager and optionally Partner should get an alert listing the staff members that have incomplete Time Sheets.
2.	When do they get it?	The day after the end of the timesheet period.
3.	How frequently do they get it?	The Staff Member should get an alert daily after the end of the timesheet period. The Manager and optionally Partner should get the same alert.
4.	How is it delivered?	The Staff Member should get the alert by e-mail. The Manager and Partner should get the alert by e-mail and SMS.

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# **SETTING UP ALERTS**

To setup the Alerts select Tools, Alert Manager Setup, the following screen appears

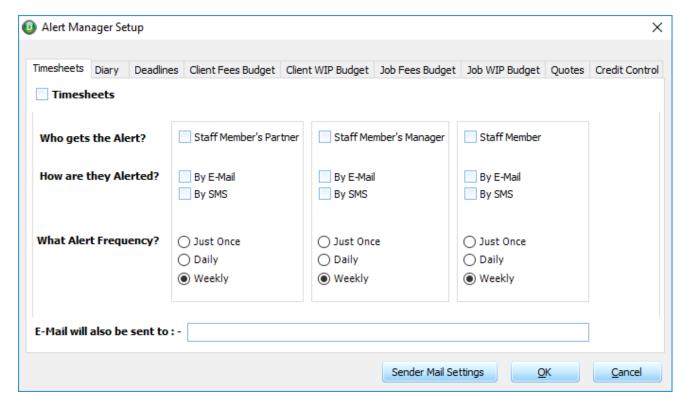


Figure 10 - Alert Manager Setup

If you intend to use E-Mail as your delivery mechanism you must setup a sender e-mail address. If your practice has a 'no-reply' e-mail address then we would recommend that you use this.

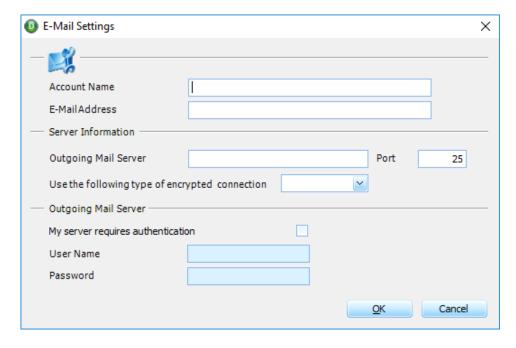


Figure 11 - Sender Mail Settings

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# **OPERATION AND SERVER SETUP**

In order for Alerts to be delivered the Alert Manager needs to be installed on your Server. This service will periodically poll your data for any triggered alerts and generate the appropriate e-mails. This can be downloaded by clicking http://www.relate-software.com/downloads/drive/Updates/AlertManager(1.0 Build 3).exe.

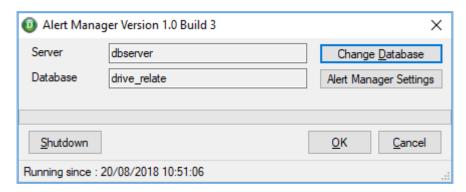


Figure 12 - Alert Manager



# **OUTLOOK INTEGRATION**

# **INTRODUCTION**

Outlook integration has been greatly improved with particular emphasis on the development of a replacement for the 'Send to DRIVE' Add-in in Outlook.

Now instead of having to remember to send emails to DRIVE, both incoming and outgoing, the email form itself has been customised to include the appropriate DRIVE fields similar to the old 'Send to DRIVE' button.

# **OUTLOOK E-MAIL FORM CHANGES**

When you create a new e-mail or open up an incoming e-mail there will be a new DRIVE Panel at the bottom of the form, this is similar in operation to the old 'Send to DRIVE'. The Staff Member only needs to be selected once, after that it will be saved for subsequent e-mails. The Client, Job and Contact will be auto filled where possible on both incoming and outgoing e-mails.

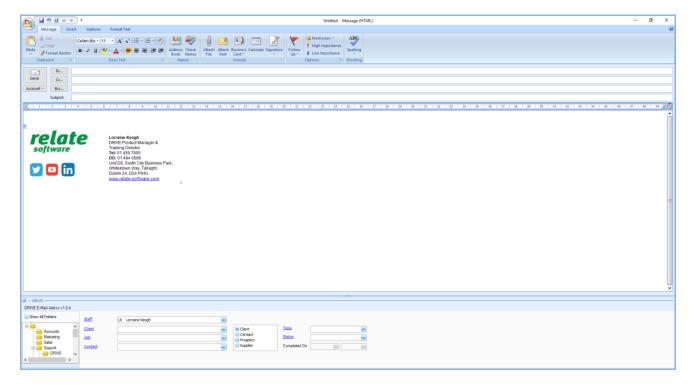


Figure 13 - Outlook E-Mail



# **GDPR MODULE**

# **MANDATORY STAFF PASSWORD**

Staff passwords are now mandatory. On editing existing staff or creating new staff you will now be forced to enter and confirm a password. There is no restriction as to the length or types of characters to be used.

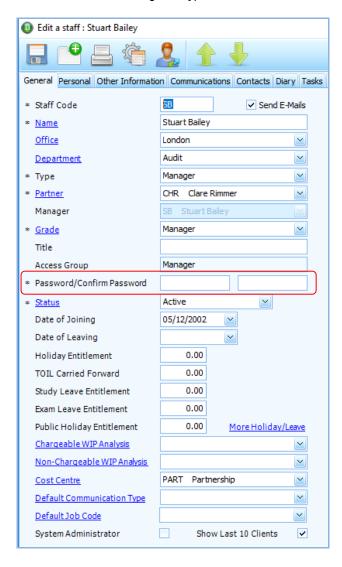


Figure 14 - Add/Edit Staff



# **ACCESS RIGHTS**

Additional access rights have been added to the Access Functions section, as not all users should have access to these functions.

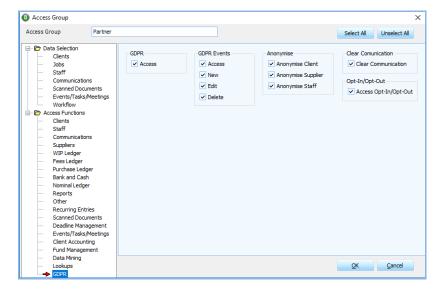


Figure 15 – Access Groups

# **CLIENTS AND CONTACTS**

A new GDPR button will be visible on the Add/Edit Client & Contact screens, enabling you to record where consent has been received from individuals and when it was received.



Figure 16 - Edit Client Details

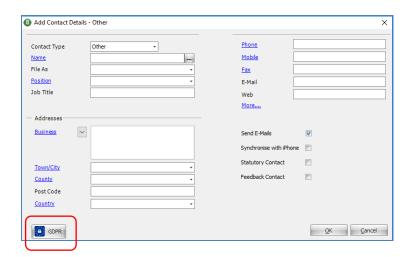


Figure 17 – Add Contact Details



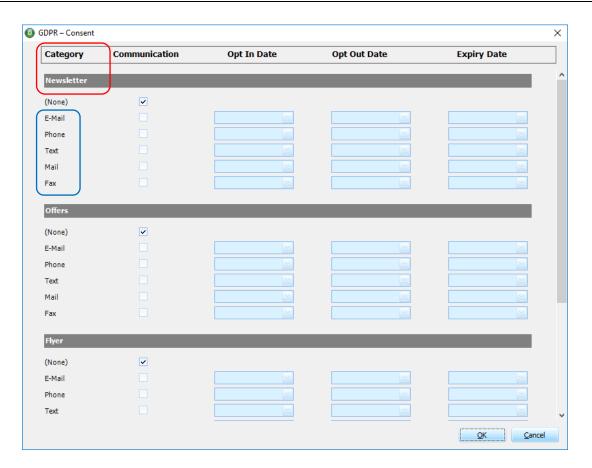


Figure 18 – GDPR Consent

To setup categories of communication or edit existing categories go to Tools, Lookups, GDPR Categories

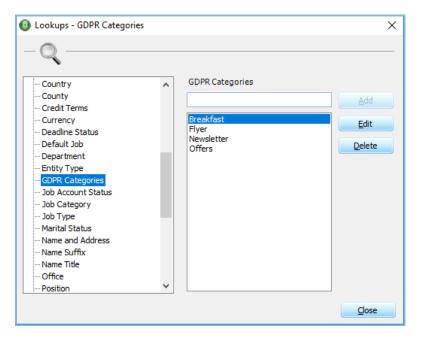


Figure 19 – GDPR Categories

There will be communication mechanism options, E-Mail, Phone, Text, Mail and Fax. You can select the mechanisms which are appropriate to your business and through which you need to record GDPR opt-ins.

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You will be able to enter in the date that the Opt-In consent was received or if the person has Opted-Out, the date that they opted out. You will also be able to enter in an expiry date for the consent, if required. The staff member that updates these fields will be recorded along with a date and time updated.

# **ANONYMISE CLIENTS & CONTACTS**

You will also have the option at the individual client/contact to anonymise their data. This will 'X' out the client or contacts name, address and contact details. This option is IRREVERSIBLE.

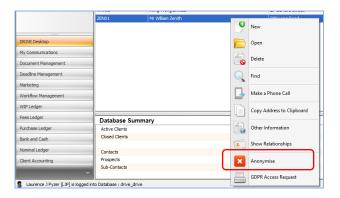


Figure 20 – Anonymise Client

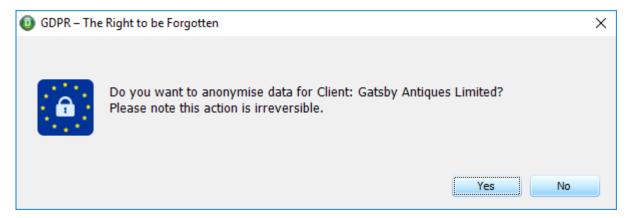


Figure 21 – Anonymise Client Confirmation Message

# COMMUNICATION

You will have an option on all forms of communication to mark it as GDPR relevant.

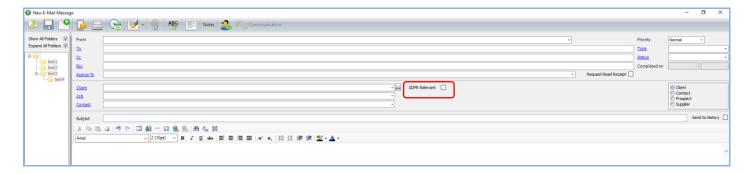


Figure 22 - New E-Mail





Figure 23 - Phone In

# **DATAMINING**

When using the datamining functionality in the system to communicate with your clients, you will have a new tab for GDPR, which when selected will show the same screen as on clients/contacts, allowing you to select only the clients/contacts that have opted in by the specific communication method selected.

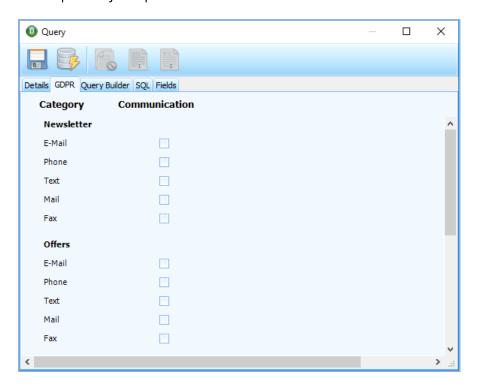


Figure 24 - Datamine



# TOOLS, GDPR

In DRIVE Tools, you will also have the following options

- **Clear Communications**
- Anonymise Closed Clients, Closed Contacts, Closed Prospects, Closed Suppliers and Closed Staff
- Import Opt-In/Opt-Out List

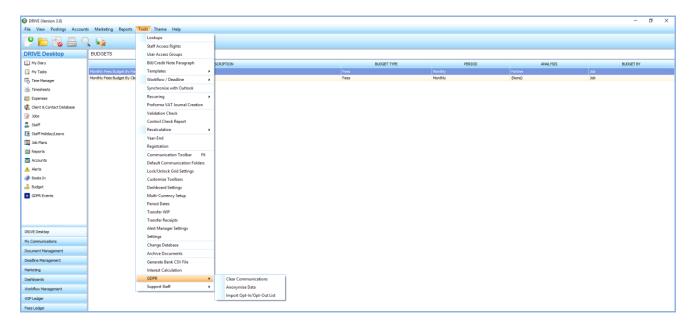


Figure 25 – GDPR Tools

# **CLEAR COMMUNICATIONS**

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You can clear communication for a specific client by clicking the dropdown and choosing the relevant client, for several clients by clicking the Client/Contact/Prospect hyperlink and selecting the appropriate ones or for all clients by leaving the client/contact/prospects field blank but ticking Client in the 'All' box.

You can enter in a date up to which you want to clear out the communications.

You can select to clear communications of specific types by ticking the relevant checkboxes.

You can also select to clear just communications that have been marked as 'GDPR Relevant' by ticking the GDPR Relevant Only checkbox. This will be recorded as a GDPR event.

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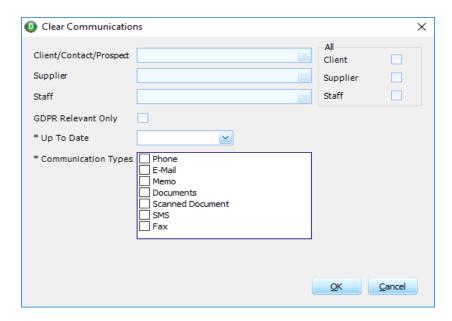


Figure 26 - Clear Communications

# ANONYMISE CLOSED CLIENTS, CONTACTS, PROSPECTS, SUPPLIERS AND STAFF

You will also have options to anonymise all CLOSED clients, contacts, prospects, suppliers and staff. This will 'X' out all relevant personal details, including Other Information fields which will have an option to mark as GDPR Relevant.



Figure 27 – Anonymise Closed Clients

These options are NOT reversible and therefore you will receive a confirmation message.



Figure 28 – Anonymise Confirmation Message



# IMPORT OPT-IN/OPT-OUT LIST

This option will allow you to import Opt-Ins or alternatively Opt-Outs from a CSV file of e-mail addresses. This will 'Tick' or 'Untick' the relevant mechanism (or all mechanisms) and the appropriate category (or all categories). This will also record the staff member running the import and the date and time updated.

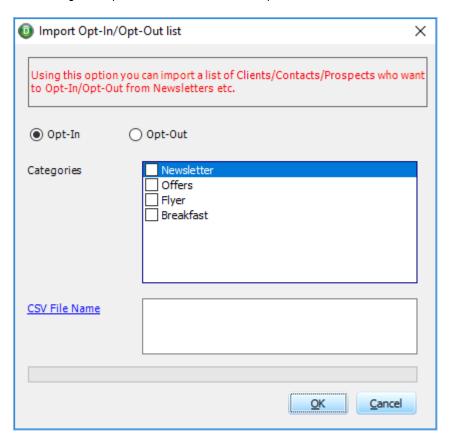


Figure 29 - CSV Import Opt-In/Out

# **GDPR ACCESS REQUEST/REPORT**

Where a client makes a data access request you will be able to run this report, by highlighting the client, right clicking and selecting GDPR Access Request.

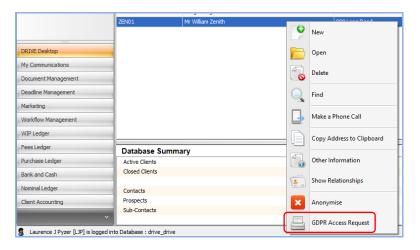


Figure 30 – Data Access Request

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This report will show all the client general data, personal contact information as well as Communications history (where the communication is marked as GDPR relevant). It will also include any 'Other Information' fields which you marked as GDPR relevant.

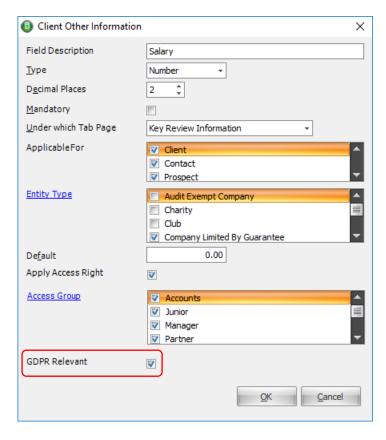


Figure 31 – Other Information

# **GDPR EVENTS**

There will also be a log or audit trail, where you will be able to report on; exports from the system including datamines, subject access requests, rights to be forgotten requests and any Client/Supplier/Staff related reports which contain personal information.

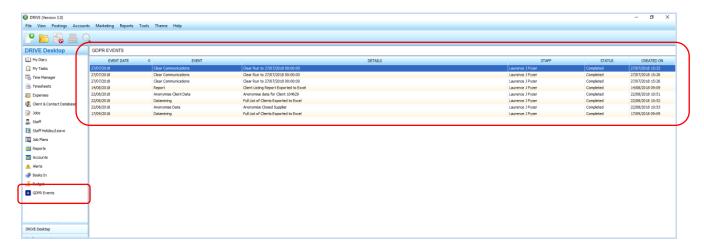


Figure 32 - GDPR Events



# **OTHER CHANGES**

# YEAR FILTER ON COMMUNICATION

A Year filter has been added to the Sent Items & History browse screens, allowing you to view only communications dated in a particular year.



Figure 33 – Communication – Year Filter

# **EXPORT TO EXCEL**

A new option to 'Export Report Data to Excel' has been added to the Reports Preview menu, this is different to the current export to Excel option, as it exports raw data, therefore making it easy to sort and filter, etc.

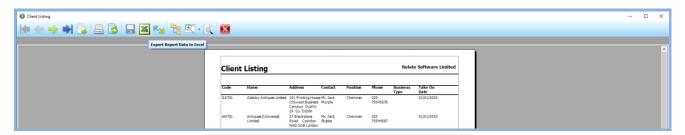


Figure 34 - Export to Excel

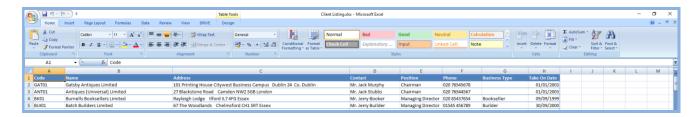


Figure 35 – Excel Export

# **NEW LOOK**

The program has been given a new more modern look and feel. This includes new icons and additional themes.



Figure 36 - New Icons



# **TIME MANAGER**

You can now select to view the Time Manager by Department.

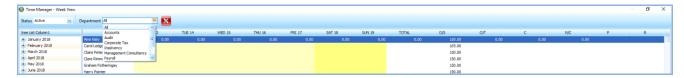


Figure 37 - Time Manager

# **CLIENT WIP RECONCILIATION REPORT**

- Additional fields for Job Partner, Job Manager & Job Lead Staff have been added as available columns on this
  report.
- A new option to Include the Accrued WIP in the overall WIP Billed has been added to the report, if selected will treat
  the accrued wip as allocated.
- A new option to Include this prior year WIP has been added to the report, if selected will include wip posted in a prior year but billed in the current period.

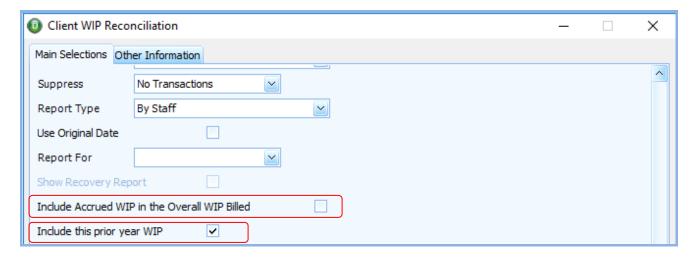


Figure 38 – Client WIP Reconciliation Report



# STAFF DEADLINE DIARY

Additional optional columns for Client Partner, Client Manager and Lead Staff are now available to select on the Staff Deadline Diary browse.



Figure 39 - Staff Deadline Diary

# **DATA MINING**

Passport Number and Spouse's Date of Birth fields have been added to the available fields when datamining.

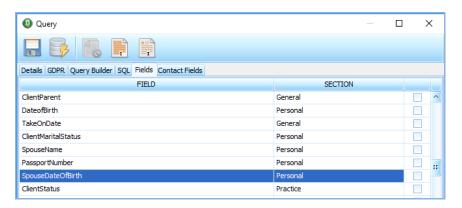


Figure 40 – Datamining Fields



# BILLS - OPTION TO MAKE 'OTHER REF' MANDATORY

The Other Ref field which is available in Billing has been added in Tools, Bill/Credit Note Setup as an optional mandatory field.

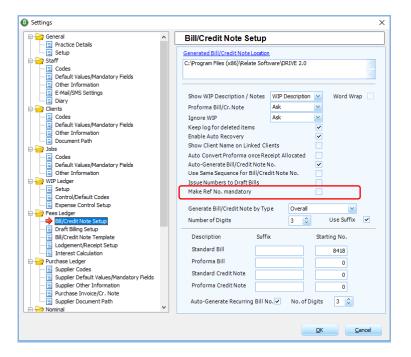


Figure 41 – Settings, Bill/Credit Note Setup

# **MULTIPLE STAFF SELECTION ON REPORTS**

A new option has been added to allow for multiple staff members selection on the following reports:

- Client WIP Ledger
- Client WIP Analysis
- WIP Transaction Listing by staff
- WIP Transaction Listing

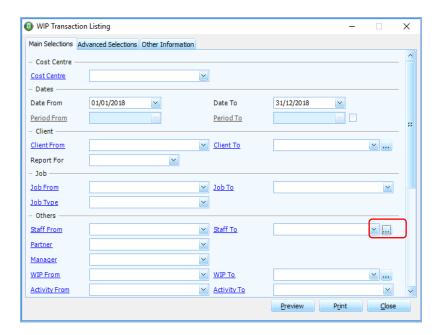


Figure 42 – WIP Transaction Listing Report

When you click the ellipsis/button then you will see the following screen where you can tick to select the appropriate staff members.

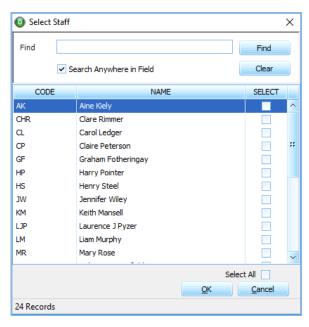
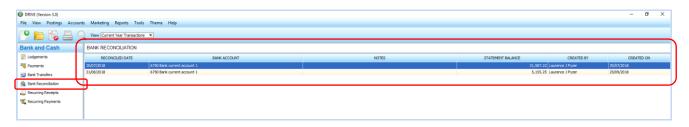


Figure 43 - Select Staff



# **BANK RECONCILIATION**

Accessible through Bank and Cash, Bank Reconciliations, you can now retain previously generated Bank Reconciliations.



# **VAT RETURN**

Accessibly through the VAT Return report, you can now retain previously generated VAT Returns.



# **DATABASE SIZE - HELP ABOUT**

The current size of your DRIVE database has been added to the Help, About, System Information screen.

# FORMATTED TRIAL BALANCE - EXCEL EXPORT

An additional optional column to allow for the nominal description as a separate column has been added to the export.

# **WORKFLOW MANAGER**

A new warning will be generated if creating new workflows that overlap with existing workflows, similar to the warning that is generated if they overlap with holidays.

# **CUSTOM DICTIONARY**

The custom dictionary was previously stored in a temp folder; it will now be stored in the documents folder.

# INTEREST CALCULATION

Journals will now be included in the amount when interest is being calculated.

